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# Marlinton, Pocahontas Co., West Virginia. October 71909

### \$1.00 A Year



- Chapter 1.

Friday, the 13th; -1 thought as much, if Bob has started, there will be hell, buf I will see what I can do." sound of my voice as I droped the receiver seemed to part the lists of five years and usher me into the world of Then as though it had never rassed on. I had been sitting in my office, let-

ting the tape slide through my fingers e its every yard spelled "panic' constantly rising voice, when told me that Brownley on the of the exchange wanted me at phone, and "quick." Brownley was junior partner and floor man. He ed with a rush. Stock exchange mon in panics never let their h hobble.

fr. Randolph, it's sizzling over is, and it's getting hotter every sec-It's Bob-that is evident to all. keeps up this pace for 20 minlonger, the sulphur will overflow treet and get into the banks and the country, and no man can how much territory will be burned by to-morrow. The boys have ed me to ask you to throw yourinto the breach and stay him. They agree you are the only hope

"Are you sure, Fred, that this is Bob's work?". I asked. "Have you

WYes, I have just come from his ad been fingering the tape, watching five and ten millions crumbling from price values every few minutes, I was ure this was the work of Bob Brown-No one else in Wall street had power, the nerve, and the devilcruelty to rip things as they had en ripped during the last 20 mined Boh in the theater lobby. I gave him close scrutiny and saw the look of which I of all men best knew the meaning. The big brown eyes set on space; the outer corners

of the handsome mouth were drawn and and tense as though weighted. At I had my wife with me it was le to follow him, but when

It is hardly necessary for me to explain who Randolph & Randolph are. For more than 60 years the name has spoken for itself in every part of the world where dollar-making machines are installed. No railroad is financed, no great "Industrial" jected, without by force of habit, hatin-handing a by-your-leave of Randolph & Randolph, and every nation when entering the market for loans, knows that the favor of the foremost American bankers is something which must be reckoned with. 1 pride myself that at 42, at the end of ten years I have had the helm of Randolph & Randolph, I have done noth ing to mar the great name my father and uncle created, but something to add to its sterling reputation for honest dealing, fearless, old-fashioned methods, and all-round integrity. Bradstreet's and other mercantile agencies say in reporting Randolph Randolph: "Worth fifty -millions and upward, credit unlimited." I can take but small praise for this, for the report was about the same the day I left college and came to the

office to "learn the business." But, as the survivor of my great father and uncle, I can say, my Maker as my witness, that Randolph & Randolph have never loaned a dollar of their millions at over legal rates, six per cent. per annum; have never added to their hoard by any but fair, square ousiness methods; and that blight of blights, frenzied finance, has yet to find a lodging place beneath the old black-and-gold sign that father and uncle nailed up with their own hands over the entrance. Ninetcen years ago I was graduated from Harvard. My classmate and

chum, Bob Brownley, of Richmond, Va., was graduated with me. He was class poet, I, yard marshal. We had been four years together at St. Paul's previous to entering Harvard. No girl and lover were fonder than we of each other. My people had money and to spare

figorous figure, and dull indeed would be the man or woman who failed to recognize the man's rare distinction and masterfulness.

Indeed, as I said a bit back, Bob Brownley was by all odds one of the handsomest men I have ever seen but besides that, he was a sterling, manly, unaffected fellow, as true as steel, as brave as a lion and the best comrade friend ever had.

Perhaps it was because his father's teath had saddled Bob's youth with the heavy responsibilities of husban ing and directing his family's slim finances that he took to business as a swallow to the air. We entered the office of Randolph & Randolph on the same day, and on its anniversary, a year later, my father summoned into his office for a sort of tally-up

Neither of us quite knew what talk. coming, and we thrilled with was pleasure when he said: "Jim, you and Bob have fairly out-

done my expectations. I have had my eye on both of you and I want you to know that the kind of industry and business intelligence you have shown here would have won you recognition in any banking house on 'the street.' want you both in the firm-Jim to learn his way round so he can step into my shoes; you, Bob, to take one of the firm's seats on the stock ex-

change. Bob's face went red and then pale with happiness as he reached for my father's hand.

"I'm very grateful to you, sir, far re so than words can say, but I want to talk this proposition of yours over with Jim here first. He knows me better than anyone else in the world, and I've some ideas I'd like to thrash out with him."

"Speak up here, Bob," said my father.

"Well, sir, I should feel much better if I could go over there into the swirl and smash it out for myself. You see if I could win out alone and pay back the seat price, and then make a pile for myself, if you felt later like giving me another chance to come into the firm, then I should not be laying myself open to the charge of being a mere pensioner on your friendship. You know what I mean, sir, and won't think I am filled with any low-down pride, but if you will let me have the price of a stock exchange seat on my note, and will give me the chance, when I get the hang of the ropes, to handle some of the firm's orders, I shall be just as much beholden to you and Jim, sir, and shall feel a lot bet- to admit to myself that I was puzzled ter myself."

father, and we were glad enough to do not only as the best mentally what he asked, father insisting on nessed man I had ever met, but I had ever met had eve and with it a hard-headed, northern horse sense. The Brownleys were making the seat price in the form of him as the soul of honor poor as church mice, but they had the a present, after explaining to us that the old story books, and brilliant, virile blood of the old a foundation stock exchange rule prohibited an applicant from borrowing the seat price. Four years after Bob Brownley entered the stock exchange he had paid back the forty thousand, with interest, and not only had a snug fifty thousand to his credit on Randolph & Randolph's books, but was sending home six thousand a year while living up to, as he jokingly put it, "an honest man's notch." I may say in passing, that a Wall street man's notch would make twice six thousand yearly earnings cast an uncertain shadow at Christmas time. Bob was the favorite of the exchange, as he had been the pet at school and at college, and had his hands full of business 300 days in the year. Besides Randolph & Randolph's choicest commissions, he had the confidential orders of two of the heavy plunging cliques. I had just passed my thirty-secon birthday when my kind old dad suddenly died. For the previous six years I had been getting ready for such an event; that is, I had grown accust to hearing my father say: "Jim, don't let any grass grow in getting the bang of every branch of our business, so that when anything happens to me there will be no disturbance in 'the Street' in regard to Randolph & Ran-dolph's affairs. I want to let the world now as soon as possible that after 1 am gone our business will run as it always has. So I will work you into my directorships in those companies where we have interests and gradually put you into my different trusteeships. Thus at father's death there was no a ripple in our affairs and none of th stocks known as "The Randolph's uttered a point because of that, to the financial world, momentous event. inherited all of father's fortune other than four millions, which he divide up among relatives and charities, an took command of a business that gave me an income of two millions and a half a year. Once more I begged Bob to come

"Then again, Jim," he continued in a tone of great seriousness, "there's a little secret I have never let even you nto. The truth is I am not safe yet-

not safe to speak for the old house of Randolph & Randolph. Yes, you may laugh-you who are, and always have .en, as staunch and steady as the old bronze John Harvard in the yard, you who know Monday mornings just what you are going to do Saturday nights and all the days and nights in beween, and who always do it. Jim, have found since I have been over on the floor that the southern gambling blood that made by grandfather, on one of his trips back from New York

though he had more land and slave than he could use, stake his land and slaves-yes, and grandmother's tooon a card game, and-lose, and change the whole face of the Brownley des tiny-those same gambling microbes are in my blood, and when they begin

to claw and gnaw I want to do so. thing; and, Jim"- and the big brown eyes suddenly shot sparks-"if those microbes ever get unleashed, there's be mischief to pay on the floor-sur there will!"

Bob's handsome head was thrown back; his thin nostrils dilated though there was in them the breath of conflict. The lips were drawn across the white teeth with just par enough to show their edges, and in the depths of the eyes was a dark-ret

blaze that somehow gave the impres sion one gets in looking down som long avenue of black at the instant ocomotive headlight rounds a curve at night.

Twice before, way back in our co lege days, I had had a peep at this gambling tempter of Bob's. Once in oker game in our rooms, when a prowd of New York classmates tried to run him out of a hand by the sheer weight of coin. And again at the Pequot house at New London on the eve of a varsity boat race, when a Yale crowd shook a big wad of money and taunts at Bob until with a yell he left his usually well-leaded feet and frightened me, whose allowance was dollars to Bob's cents, at the sum tot of the bet cards he signed before he cleared the room of Yale money and came to with a white face stream with cold perspiration. These even had passed out of my memory as ordinary student breaks that any h blooded youth is liable to make in li circumstances. As I looked at B that day, while he tried to tall me that the business of Randolph & Randolph would not be safe in his keeping, I had

I knew what Bob meant; so did I had regarded my old college chi unfairly the rights of property of an-other. But it was habit with me to let Bob have his way, and I did not press him to come into our firm as a full partner. Five years later, during which t affairs, business and social, had b slipping along as well as el slipping along as or I could have asked, I was prop for another sit-down to show my that the time had now o that the time had now come for him to help me in earnest, when a queer thing happened—one of those unac-countable incidents that God some-times uses fit to drop across the life-paths of His children, miths heretofore as straight and far-shead visible as highways along which one has never to look twice to see where he is trav-eling; one of those events that, looked at retrospectively, are beyond all hu-man understanding. It was a beautiful July It was a besturid July Estimaty noon and Hob and I had just "packed up" for the day preparatory to joining Mrs. Randolph on my yacht for a run dewn to our place at Newport. As we stepped out of his office one of the clerks announced that a lady had comp n and had particularly asked to see Mr. Brownley. "Who the deuce can she be, c in at this time on Saturday, just when all alive men are in a rush to shake the heat and dirt of business for food and the good air of all outdoors?" growled Bob. Then he said, "Show her in."

JAMES A. MOFFETT Captain of Industry.

The true companion and associate, the real joint leader with Mr. been superintendent.

been born in 1851 in Pocahontas thep only in his twenties, and his

County, Virginia. He is of Scotch- place was relatively a subordinate Irish descent on his father's side, one, but he had mastered it. Not most fortunate ancestry, and from really an understudy for every mill.

commerce.

Mr. Moffett was too young to only 10 years of age when the war managers. broke out, but he saw enough of They looked at him a moment the sick in town.

education. In them he couldn't month he proved himself a verita- hotel. get the most satisfactory education ble young captain of industry-he possible at that time, since the saved the retinery from demoralischools were likely to be inter- zation.

rupted at any time by the approach of armies and the danger of impending battle.

While he was going to school were thick around him, he frequently wondered what he would do after his school days were over. The war itself solved the the problem for him. His father was a farmer and naturally enough his farm was not in the best of condition at the close of the war. So years of age, took off his coat and set out to become a farmer's boy, tion. and there is no feature of Southern farm life with which he was

not then made familiar. As a farm boy he worked so

hard, and yet so economically, in the sense that he made every taking 30,000 barrels of crude oil stroke of work count, that some of

it looked for a day or two as Line Company, of the Northern though he had practically Lestroy- Pipe Line Company, the Southed, at least for a while, the efficien western Pennsylvania Pipe Line cy of the refinery of which he had Company and seven others. It

takes an intellect and temperment Folger in the new Standard Oil of But he did not know that there of unusual administrative and exthe younger generation, is James was a youngster employed in that ecutive power to successfully han-Andrew Moffett. He is a little refinery who thought he could dle and economically to direct older than Mr. Folger, having make good. Young Moffett was business of this kind.

#### Durbin

Dry frosty weather. So dry while on the distaff side his ances only that-nobody but himself that the Brush Run Lamber Comtry is English. This is often a knew that he had made himself pany have had to shut down their

it have come many of the great important position in the refinery. Isaac Graves is moving back to leaders of American industry and So when the crisis came he saw his town we are glad to learn.

opportunity and went after it. The sick are improving. Miss "I think I can run the refinery Lalla Gray Lockridge, a graduate serve in the civil war, for he was if you will let me," he said to the of the Red Cross School for Nurses of Philadelphia, has been nursing

its ravages and horrors to furnish in amazement. But when he told Miss Myrtle Ashford, the millihim thrilling and romantic recollec them a few things about the busi- ner, will be at Cass October 11 tions which he sometimes inparts nes they joyfully recognized in him and at Boyer October 18. Her to his friends. He was of school a very industrious and competent shop here, however, will be open, age then, but he was obliged to young refiner. So they told him in charge of a milliner.

rely entirely upon the little pri- to jump into the breach and see Squire Keirn is building a resivate schools of the South for his what he could do. Within a dence. He intends to rent his

officers of the Standard Oil Company promptly nabbed him and of wagons.

and, boy fashion, giving heed to sent him to the Pratt Refining the war rumors and clashes that Company of Brooklyn. He wasn't there very long before the promise which he had brought from Parkersburg of high ability was proved filled. Then he was made a member of the manufacturing com mittee- of the Standard Oil Company, a very important post. He was practically self taught, but he young Moffett, when he was 15 had apparently an inborn gift for executive action and administra-

There came a time when enormous refineries were established at Whiting, Ind., just over the Illinois line, and within the Chicago district. These refineries were

A fine bridge is being built across the Back Branch of the Greenbrier, but not before it is That was young Moffett's busi- needed, as the old one has been the ness beginning. The executive cause of the death of several fine horses and the loss of a number

> W. J. Wilmoth, of Boyer, was in town Saturday on his way to Pennsylvania to visit his family.

#### Hills.

The weather is cool and frosty with but little indications of rain. Mrs. Wm. H. Dilley and Miss Maud Fertig are visiting on Elk this week.

Mrs. G. H. Shrader and children were visiting her parents, Mr. and Mrs. Peter McCarty. Saturday night and Sunday.

Hanson Shrader is home from Cheat mountain where he has been employed on the log loader for some time. He will return to Cheat next week.

I got home I called up his house and his clubs, intending to ask him to run up and smoke a cigar with me, but ld locate him nowhere. I tried min in the morning without success, but when just before noon the tape began to jump and flash and snarl, I nembered Bob's ugly mood, and all it portended.

Fred Brownley was Bob's youngest other, 12 years his junior. He had een with Randolph & Randolph from the day he left college, and for over a year had been our most trusted tock exchange man. Bob Brownley, when himself, was as fond of his baby brother," as he called him, as is beautiful southern mother was of both: but when the devil had posses-

office, and glad I was to get out var-path, Mr. Randol He's on the war-path, Mr. Randolph-uglier than I ever saw him. The last time he broke loose was child's play to his mood to-day. Mother sent me word this morning that she saw last alght the spell was coming. He had been up to see her and sisters, and mother thought from his tone he was about to disappear again, When she told me of his mood, and I remembered the day, I was afraid he membered the day, I was arraid be might seek his vent here. Also I heard of his being soout town till long after midnight. The minute I opened his once door he flew at me like a panther. I told him I had only dropped in on my rounds for an order, as they were running off right smart, and I didn't know but he might likesto pick up some bargains. 'Bar-gains!' he roared, 'don't you know the day? Don't you know it is Friday, the 13th? Go back to that hell-pit and sell, sell. 'Sell what and how nuch?' I asked. 'Anything, everything. Give the thieves every share they will take, and when they won't take any more, ram as much again sti they have been buying for the flast three months!' Going out I met day and Frank Swan rush-Jim Holl Jim Holliday and Frank Swan rush-ing in: They are evidently executing Bob's orders, and have been pouring Anti-People's out for an hour. They will be on the floor again in a few minutes, 40 I thought it safer to cell you before I started to sell. Mr. Randolph, they cannot take much more of anything in here, and if I legin to throw stocks over, it will bring the gavel inside of ten minutes, and that will be to announce a dozen failures. It's yet 20 minutes to one, of only knows what will hap etore three. It's up to you, Mr. Randelph, to do something, and un-jess 1 am on a bad slant, you haven't ninutes to lose." COLUMN 1

it was then I dropped the receiver with "I thought as much!" As I sion of Hob-and his option during the time-mother and brother had take their place with all the rest the world, for then Bob knew no ndred, no friends. All the wide to him during the iles to hunt and fight ear and kill.

southern oligarchy and the romantic, 'salaam-to-no-one" Dixie-land pride of before-the-war days, when southern prodigality and hospitality were found wherever women were fair and men's mirrors in the bottom of their julepglasses.

Bob's father, one of the big, white pillars of southern aristocracy, had gone through congress and the senate of his country to the tune of "Spend and Not Spare," which left his widow and three younger daughters and a small son dependent upon Bob, his eldest.

Many a warm summer afternoon, as Bob and I paddled down the Charles, and often on a cold, crispy night as we sat in my shooting-box on the Cape Cod shore, had we matched up for our future. I was to have the inside run of the great banking businses of Randolph & Randolph, and Bob was eventually to represent my ather's firm on the floor of the stock exchange. "I'd die in an office," Bob used to say, "and the floor of the stock exchange is just the chimney-place to roast my hoe-cake in." So when our college days were over my able old father stood us up against the wall in his office, and tried us by his tests, and proud we both were when dad said: "Jim, you and Bob have chosen well. You, Jim, are just the chap to step into my shoes, and Bob is cut to a thirty-second and sixty-fourth for the floor." Proud we were, not so much because of what my father's decision meant for our future, for we knew we should get into the business all right, but because our judg-ment was indorsed by one we both thought as near infallible as man could be in anything pertaining to pusiness affairs.

Bob was then 22 and I a year older-I one of your raw-boned New Eng-land lads, not much for prettiness, but willing to weigh in race-day with any of them for steadiness and stay ing qualities; Bob as handson they made them, six feet tall in his gym sandals straight as an arrow, with the form of an Indian, and one of those clean, brave, all-for-heart-noththose clean, brave, all-for-heart-noth-ing-for-policy, smiling faces to which men yield willing friendliness, and women, idolatry. Bob's eyes were as big and round and purple-brown as an English buildog's, unfathomable, at once mild and stern, with a childish come and go perplexity; his nose as straight as though chiseled by a mas-ter for a Greek medallion, with thin urved lips to correspond, and a high, road forehead, whose whiteness was broad forenead, whose whitehess was set off by a luxuriance of bair that seemed jet-black, but was of the same rare purple-brown as his eyes. But it was the poise of Bob's head that gave his good looks their crown. Who-

er has seen a bunch of two-yearits in a long-grass Kentucky pad ock, when the darky boy lets loos hrill whistle at "taking-up time, are to remember one that three tis shr ip its head and kept it p ed to te sure it had caught ite call, re, stragth and unharmessed way-d leadership are there personified. such suggestion was ever in the

nto the firm. "Not yet, Jim," he replied. "I've got my seat and about a hundred thousand

pital, and I want to feel that I'm free to kick my heels until I have raked together an even million all of by own making; then I'll settle down ith you, old man, and hold my hand of the plow, and if some good girl hap pens along about that time-well, then t will be 'An ivy-colored cot' for

He laughed, and I laughed, too. Bob as looked upon by all his friends as bad case of woman-shy. No woman, roung or old, who had in any way

d Bob's orbit but had felt that ation, delicious to all women, in scination, del he presence of:

the presence of: A soul by honor schooled, A heart by passion ruled--but he never scemed to see it. As my wife-for I had been three years mar-ried and had two little Randolphs to show that both Katherine Blair and I

enew what marriage was for tired of saying, "Poor Rob! He woman-blind, and it looks as thou te would never get his sight in that

Another minute and he had his an swer,

## (TO BE CONTINUED)

The fault-finder, man of woman ike the intoxacated man, imagine all the world is wrong but himself He is spiritually sick, but he is not aware of it. By his pernicion habit he makes all his tasks burlens, embitters the sweet relation between friends, regards life as a great nightmare, and infects the nost joyous scenes with gloom liscontent and misery. And when he wonders why he is always sick and ailing, poor and miserable. and why the world is a hell instead of a heaven, never dreams that he himself makes what he se

and feels. Therefore, as Geikingays: "After all it is not what is around us, but what is in us; not what we have but what we are that makes us happy."-Ex.

Lord Northcliff, owner of the London Times, in a newspaper nterview, predicted war betwe Great Britain and Germany. He said that the Krupp gun works vere working 100,000 men day and night and on Sundays in the h sufficient weapons.

the veteran farmers who were neighbors of his father, predicted that some day the boy would be the owner of a good-sized farm was always looking for a way in which to economize time and get the most possible out of the soil, and on these methods the ancient tillers of the soil based their proohecies.

But near by, when Mr. Moffett was about 19 years of age, began some of the first developments of the oil fields of West Virginia. The youngster was attracted to them almost exactly as, at the was attracted to the coke fields he was taken into the employ of ersburg.

In a little while after that the nanagers of the Standard Oil Com pany got their eyes fixed upon him Moffett unconsciously forced that company to see him, and all beause a golden opportunity had come to him, and he had seized it.

There was a big refinery in Parble superintendent. That was in opportunity to build his tidewater

rintendent would demoralize

d at the time as fair competition. The superintendent went over without warning to the new com- death. There are a good many of which was also regarded as fair would be thought sufficient busind night and on Sundays in the play at that time. He took over ness for a capable and energetic fort to provide the German em- with him a majority of the skilled man. For instance, there are the men of the refinery. As a result, presidencies of the Southern Pipe

day and converting it into reni ed oil. This enormous branch of the Standard Oil was placed under the charge of Mr. Moffett when he

was only 39 years of age. Here were concerned, so that after a sist him in the revival. brief interval, when he went to Sheldon Moore is building an New York as one of the directors addition to his granary. of the Standard Oil Company, when just 50 years of age, he was for camp in a few days.

elected president of the Indiana company whose great refineries were at Whiting.

That presidency brought Mr. Moffett directly into conspicuous same time, young Henry C. Frick notice at the time of the governmental prosecution of the Inniana which were not very far away; and company, which resulted the \$29,000,000 fine. In this trial he

of the fine.

kersburg which had a pretty capa- Oil, so that he might have greater

the day when there were a great railroad from the coal fields of many independent refineries and West Virginia to Norfolk, Mr. very lively competition, some of Moffett was placed in charge of from New York, where he had apit of the cut-throat order. Rival the supervision of the Standard oil companies did not hesitate to Oil transportation department. empt away from other concerns The business of this department is Owing to the fact that the printmen who were competent and ex- collossal and very detailed. It was ing of the record was not complete perienced. And so one of the one of which Mr. Roges was the the argument of the case was postgreat oil companies secretly ap- complete master, and the question was whether it would be possible

proached the superintendent of young Moffett's company and to find any one who would be at le nade him a tempting offer, 'condi- to carry on the truly difficult work ioned upon his promise to take with the brilliant success with the offer immediately. It was which Mr. Rogers had done it. hought that the departure of this But so successful was Mr. Moffett that he was not only elected vice the rival concern and destroy the president of the Stanrard Oil, tampetition which it had success- king the place formerly held by ally carried on. This was regard Mr. Rogers, but he also succeeded

to almost all of the offices held by Mr. Rogers at the time of his

The Childrens day at Frost was largely attended, and all enjoyed a fine time.

Rev. Lambert anticipates a ed in those parts at that time. He he mastered the oil business so far series of meeting at Bethel soon. as the executive direction and ad- He will also have with him a man ministration of its enormous sales from Roanoke, Va. who will as-

Luther Hively expects to leave

There was a big frost in this section on the morning of the24th.

Commander Robert E. Peary has about convinced his countrymen that he is as envious, selfish, jealous and mean as the devil wants him. We are of the deliberate opinion now that he never one of the oil companies of Par- was the great defendant, and it saw the North pole. A man who was the defense which he prepared has exhibited as much of the jackand the exhaustive statement which ass as Peary could not be believed he made for the instruction of about anything. There is nothing counsel, upon which the United to this citizen. He will wind up States Appellate Court reversed like William T. Sampson, justly the trial and set aside the sentence and truly despised for his littleness He may bear away the palm for being the narrowest meanest man

let up in his activities in Standard in America but Cook will have the North Pole-Hinton Herald.

> Charleston, W. Va.-Attorney General Conley returned today peared before Special Master Litlefield in the Virginia debt suit. poned until November 4th.

> > Why We Are Stronger.

The old Greeks and Romans were reat admirers of health and strength heir, pictures and statuary made the es of the men stand out like

As a matter of fact we have at and strong men-men fed on strength making food such as ter Oats-that would win in any est with the old Roman or Greek

or making strength of bone, nd nerve is fine catmeal. ats is the best because it is p taks or stems or black specks. I wives are finding that he It's a matter of food. The finest foo farm hands plentWal l economy. If you are control to buy the regular stars; if not near the store, go size family package; if